New Jersey CE Chart	la 1	la 1			gistratio		1 -
Title	Speaker FN	Speaker LN	Date	Time	Room	NJ CE	Fee
		Monday					I
CCINA Desidential Deal Estate Financial Analysis	N 4 =l.	Dalan	12/7	8:30 am - 5:00	201	7 -1	¢150
CCIM: Residential Real Estate Financial Analysis	Mark	Polon	12/7	pm 8:30 am - 5:00	301	7 elective	\$150
Military Relocation Professional	Randy	Templeman	12/7	pm	313	6 elective	\$150
CRS200: Business Planning & Marketing for the	,	- Compression	12/7 &	8:30 am - 5:00			1
Residential Specialist	Mark	Polon	12/8	pm	301	7 elective	\$295
RSPS: Home Sweet (Second) Home: Vacation,				8:30 am - 5:00			
Investment, Luxury Properties	Roseann	Farrow	12/7	pm	322	7 elective	\$150
		Tuesday		T			1
Burland Barrara (1919) Cara Marakall			42/0	9:00 am -12:00	242	2	
Broker Responsibility in a Nutshell	Marcie	Roggow	12/8	pm 9:00 am -12:00	312	3 core	Included
Easify 101	Terry	Watson	12/8	9.00 am -12.00 pm	302	3 core	Included
'	Terry	Watson	12/0	·	302	3 0010	Included
Let Me Tell You About the Man Cave: Fair Housing & the Modern Real Estate Professional	Trista	Curzydlo	12/8	9:00 am -12:00	411/412	3 core	Reg Plus
Housing & the Modern Real Estate Professional	IIIsta	Curzyulo	12/0	pm 9:00 am -12:00	411/412	3 core	neg rius
Mastering the Buyer Counseling Session	Randy	Templeman	12/8	pm	402	3 core	Included
	,	i carapitaniani		9:00 am -12:00			
The Reverse for Purchase Mortgage	Roseann	Farrow	12/8	pm	308/309	3 elective	Included
Is That a Listing in Your Pocket or Are You Just				11:00 am - 1:00			
Glad to See Me?	Bill	Lublin	12/8	pm	404	2 core	Included
The 7 P's to Getting the Buyer Representation				1:00 pm - 3:00			
Agreement Signed	Randy	Templeman	12/8	pm	415	2 core	Included
Avoiding Roadkill–Top 10 Stupid Things That	,	·		·			
Really Smart REALTORS Do To Mess Up Their				2:00 pm - 5:00			
Lives	Terry	Watson	12/8	pm	302	3 core	Included
Closing the Deal on Contaminated Sites: Solutions				2:00 pm - 5:00			
for Commercial Real Estate Professionals	Steven	Urgo	12/8	pm	308/309	3 elective	Included
Finance & Regulation: They're Going to Change	Ch a ra dina	11-11	12/0	2:00 pm - 5:00	402	2 -1	la alcada d
your World	Chandra	Hall	12/8	pm 2:00 pm - 5:00	403	3 elective	Included
Independent Contractor Status Under Fire	Bernice	Ross	12/8	pm 5.00	402	3 elective	Included
·	Bernice	11.033	12/0	·	102	3 CICCLIVE	meiaaca
Let Me Tell You About the Man Cave: Fair	Tuists	C	12/0	2:00 pm - 5:00	202	2	la alcala d
Housing & the Modern Real Estate Professional	Trista	Curzydlo	12/8	pm 2:00 pm - 5:00	303	3 core	Included
There's a New Code in Town	Marcie	Roggow	12/8	pm	411/412	3 ethics	Reg Plus
Is That a Listing in Your Pocket or Are You Just	ar cic		12/0	2:30 pm - 4:30	,	o cemos	1108 1 100
Glad to See Me?	Bill	Lublin	12/8	pm	419	2 core	Included
Glad to See Me.	I Bill	Wednesday	12/0	piii	413	2 0010	Included
Effective Counseling and Representation of Real				8:30 am - 5:00			1
Estate Clients	Bob	Giniecki	12/9	pm	301	7 elective	\$10
				8:30 am - 5:00			
2016-2017 USPAP Update	Jim	Murrett	12/9	pm	313	7 elective	\$125
Avoiding Roadkill–Top 10 Stupid Things That							
Really Smart REALTORS Do To Mess Up Their				9:00 am -12:00			
Lives	Terry	Watson	12/9	pm	411/412	3 core	Reg Plus
Callabarativa Callis -		Dees:	12/0	9:00 am -12:00	202	2 61	lm al · · · · · ·
Collaborative Selling		Rossi	12/9	pm	303	3 elective	Included
Legal Lifesavers	Jackie	Leavenworth	12/9	9:00 am -12:00 pm	302	3 core	Included
regai miesaveis	JUCKIE	Leavenworth	14/3	9:00 am -12:00	302	3 core	included
NJ Agency Relationships 101	Diane	Disbrow	12/9	pm	201/202	3 core	Included
· · · · · · · · · · · · · · · · · · ·			-,-	·	- ,		
Smart Phones, Smart Policies: Social Risk Management for Brokers and Managers	Trista	Curzydlo	12/9	9:00 am -12:00	408/409	3 core	Included
ivianagement for brokers and ividilagers	IIIsta	Curzyulo	12/9	pm	400/409	12 (016	Included

			1	9:00 am -12:00			1
There's a New Code in Town	Marcia	Doggovi	12/9		402	2 othics	Included
There's a New Code in Town	Marcie	Roggow	12/9	pm 9:00 am -10:00	402	3 ethics	Included
NUDEC Description of the late	n. I	izt a state a	42/0		240		l
NJREC Regulatory Update	Bob	Kinniebrew	12/9	am	318	1 core	Included
AVMs, RVMs, and Showing Consumers the	Jeremias			2:00 pm - 5:00			
Difference	"JMan"	Maneiro	12/9	pm	312	3 elective	Included
				2:00 pm - 5:00			
Independent Contractor Status Under Fire	Bernice	Ross	12/9	pm	411/412	3 core	Reg Plus
It's Not Who Showed the House: Understanding				2:00 pm - 5:00			
Procuring Cause	Marcie	Roggow	12/9	pm	402	3 ethics	Included
Varia Carrage Delias Manuel A Cafets Nat for				2.00 5.00			
Your Company Policy Manual - A Safety Net for				2:00 pm - 5:00			1
Managing Risk	Roseann	Farrow	12/9	pm	403	3 core	Included
		Thursday					
AVMs, RVMs, and Showing Consumers the	Jeremias			9:00 am -12:00			
Difference	"JMan"	Maneiro	12/10	pm	411/412	3 elective	Reg Plus
Real Estate and Ethics: The Only Way to Conduct				9:00 am -12:00			
Business	Diane	Disbrow	12/10	pm	302	3 ethics	Included
				9:00 am -12:00			
The One Test You Don't Want To Fail	Roseann	Farrow	12/10	pm	303	3 core	Included
Understanding and Applying Cap Rates in				9:00 am -12:00			
Residential Real Estate Investing	Thomas	Borowski	12/10	pm	313	3 elective	Included
				9:00 am -11:00			
IDX, MLS, ZT&R and What They Mean to You	Bill	Lublin	12/10	am	308/309	2 elective	Included
				9:00 am -11:00			
NJ Legal Update	Barry	Goodman	12/10	am	312	1 core	Included