New York CE Chart				*Apprais	al CE *R	Registratio	n Plus
Title	Speaker FN	Speaker LN	Date	Time	Room	NY CE	Fee
		Monday					
			12/7 &	8:30 am - 5:00			
CRETS: Certified RealEstate Team Specialist	Adorna	Carroll	12/8	pm	322	6 hours	\$295
CRS200: Business Planning & Marketing for the			12/7 &	8:30 am - 5:00			
Residential Specialist	Mark	Porter	12/8	pm	301	7 hours	\$295
				8:30 am - 5:00			
CCIM: Residential Real Estate Financial Analysis	Mark	Polon	12/7	pm	401	7 hours	\$150
•			,	8:30 am - 5:00			i i
Military Relocation Professional	Randy	Templeman	12/7	pm	313	6.5 hours	\$150
RSPS: Home Sweet (Second) Home: Vacation,	,		,	8:30 am - 5:00			1
nvestment, Luxury Properties	Roseann	Farrow	12/7	pm	318	7 hours	\$150
investment, Laxary . repenties		Schulman /		2:00 pm - 5:00	010	7	7200
TRID: TILA/RESPA Integrated Disclosure	Phil / Finley	Maxon	12/7	pm	302	3 hours	Included
THE THE TREE THE CONTROL OF THE CONT	i iii / i iiie /	Tuesday	12//	piii	302	19 110013	Interduced
		lucsuay		9:00 am -12:00			1
Broker Responsibility in a Nutshell	Marcie	Roggow	12/8	pm	312	3 hours	Included
STOKET RESponsibility in a Natisticii	IVIGICIC	TOBBOW	12/0	9:00 am -12:00	312	3 110013	Included
Easify 101	Terry	Watson	12/8	pm	302	3 hours	Included
	Terry	Watson	12/6		302	3 110013	Included
Let Me Tell You About the Man Cave: Fair				9:00 am -12:00			
Housing & the Modern Real Estate Professional	Trista	Curzydlo	12/8	pm	411/412	3 hours	Reg Plus
				9:00 am -12:00			
Mastering the Buyer Counseling Session	Randy	Templeman	12/8	pm	402	3 hours	Included
Your Great Escape: How to Create a Sustainable				9:00 am -12:00			
& Sellable Business	Chandra	Hall	12/8	pm	401	3 hours	Included
Realty Safety & Security: Agent and Client				9:00 am -12:00			
Personal Protection	Robert	Siciliano	12/8	pm	403	3 hours	Included
				9:00 am -12:00			
The Reverse for Purchase Mortgage	Roseann	Farrow	12/8	pm	303	3 hours	Included
				9:00 am -12:00			
Social Media for Real Estate	Juanita	McDowell	12/8	pm	308/309	3 hours	Included
				9:00 am -12:00			
The "New" FHA: Rules and Regulations	Lewis	Rodin	12/8	pm	313	3 hours	Included
				9:00 am - 12:00			
NYS Legal Update	Anthony	Gatto	12/8	pm	419	3 hours	Included
Avoiding Roadkill–Top 10 Stupid Things That	,			·			
Really Smart REALTORS Do To Mess Up Their				2:00 pm - 5:00			
Lives	Terry	Watson	12/8	pm	302	3 hours	Included
Lives	Terry	Watson	12/0	piii	302	3 110013	Included
Closing the Deal on Contaminated Sites: Solutions				2:00 pm - 5:00			
for Commercial Real Estate Professionals	Steven	Urgo	12/8	pm	404	3 hours	Included
of Commercial Near Estate Froressionals	Steven	Olgo	12/0	2:00 pm - 5:00	404	3 110013	Included
CMA vs. Appraisal - What is the Difference?	Lewis	Rodin	12/8	pm	313	3 hours	Included
Finance & Regulation: They're Going to Change	LEWIS	Rouin	12/6	2:00 pm - 5:00	313	3 110013	included
your World	Chandra	Hall	12/8	pm	403	3 hours	Included
your world	Cilatiura	Пан	12/6	2:00 pm - 5:00	403	3 110013	included
Independent Contractor Status Under Fire	Bernice	Poss	12/0	· ·	402	3 hours	Included
Independent Contractor Status Under Fire	bernice	Ross	12/8	pm	402	3 HOUIS	Included
Let Me Tell You About the Man Cave: Fair				2:00 pm - 5:00			
Housing & the Modern Real Estate Professional	Trista	Curzydlo	12/8	pm	303	3 hours	Included
				2.00 5.00			
Notation Halfanon I. Africa.		1	40/-	2:00 pm - 5:00	202/222	2.1	<u>                                     </u>
Pricing Listings to Move Inventory	Joe	Meyer	12/8	pm	308/309	3 hours	Included
Risk Management: Information/Computer				2:00 pm - 5:00			
Security and Privacy	Robert	Siciliano	12/8	pm	421	3 hours	Included
<u> </u>			, -	2:00 pm - 5:00			
There's a New Code in Town	Marcie	Roggow	12/8	pm	411/412	3 hours	Reg Plus
		Wednesday		P'''	/	2	16 1 103

Effective Counseling and Representation of Real				8:30 am - 5:00						
Estate Clients	Bob	Giniecki	12/9	pm	301	7 hours	\$10			
			,	8:30 am - 5:00						
2016-2017 USPAP Update	Jim	Murrett	12/9	pm	313	6.5 hours	\$125			
Avoiding Roadkill-Top 10 Stupid Things That										
Really Smart REALTORS Do To Mess Up Their				9:00 am -12:00						
Lives	Terry	Watson	12/9	pm	411/412	3 hours	Reg Plus			
				9:00 am -12:00						
Collaborative Selling		Rossi	12/9	pm	303	3 hours	Included			
				9:00 am -12:00						
Converting Open Houses Into Closed Transactions		Meyer	12/9	pm	415	3 hours	Included			
Back to the Future - What the Mortgage Crisis has			10/0	9:00 am -12:00	44-		1			
Taught Us	Debra	Killian	12/9	pm	417	3 hours	Included			
Logal Liferavore	lackie	Logyonworth	12/0	9:00 am -12:00	302	2 hours	Included			
Legal Lifesavers	Jackie	Leavenworth	12/9	pm 9:00 am -12:00	302	3 hours	Included			
NYS Agency Relationships	Roseann	Farrow	12/9	pm	401	3 hours	Included			
,	Noscariii	Tarrow	12/3	·	401	3 110013	Included			
Smart Phones, Smart Policies: Social Risk			10/0	9:00 am -12:00	400/400		1			
Management for Brokers and Managers	Trista	Curzydlo	12/9	pm	408/409	3 hours	Included			
There's a New Code in Town	Marcia	Doggovy	12/9	9:00 am -12:00	402	3 hours	Included			
There's a New Code in Town	Marcie	Roggow	12/9	pm 2:00 pm - 5:00	402	3 flours	Included			
Independent Contractor Status Under Fire	Bernice	Ross	12/9	pm	411/412	3 hours	Reg Plus			
	Derrince	11033	12/3	2:00 pm - 5:00	111/112	3 110 013	iteg i ius			
It's Not Who Showed the House: Understanding Procuring Cause	Marcie	Roggow	12/9	pm	402	3 hours	Included			
	iviaicie	Noggow	12/3	·	402	3 110013	Included			
Property Management Bagies V bet For ry Real Estate Agent Should Know	N		12/0	2:00 pm - 5:00	204	2 5	la alcada d			
	Nancy	Mosca	12/9	pm	304	3 hours	Included			
The Rate is WHAT? - What Every Agent and Buyer			10/0	2:00 pm - 5:00	44-		1			
Needs to Know about Risk-Based Pricing	Debra	Killian	12/9	pm	417	3 hours	Included			
Your Company Policy Manual - A Safety Net for				2:00 pm - 5:00						
Managing Risk	Roseann	Farrow	12/9	pm	403	3 hours	Included			
Thursday										
				9:00 am -12:00						
Mastering the Buyer Counseling Session	Randy	Templeman	12/10	pm	411/412	3 hours	Reg Plus			
Real Estate and Ethics: The Only Way to Conduct				9:00 am -12:00						
Business	Diane	Disbrow	12/10	pm	302	3 hours	Included			
		2.55.511	/	9:00 am -12:00	552					
Crossing the Generational Divide	Gene	Millman	12/10	pm	408/409	3 hours	Included			
				9:00 am -12:00	*					
The One Test You Don't Want To Fail	Roseann	Farrow	12/10	pm	303	3 hours	Included			
Understanding and Applying Cap Rates in				9:00 am -12:00						
Residential Real Estate Investing	Thomas	Borowski	12/10	pm	313	3 hours	Included			
mesiaentiai meai Estate ilivestilig	Linomas	DOLOMOKI	12/10	Piii	313	o Hours	included			