

HOW TO TURN \$5 INTO \$50,000

_____ AGENTS NOW CONTROL 83% OF THE BUINESS.

THE 83% FORMULA = A FEW _____
REPEATED EVERY DAY.

THE 17% FORMULA = A FEW _____
PRACTICED EVERY DAY.

HOW MANY PEOPLE ARE HOPING TO HAVE A BETTER YEAR NEXT YEAR?

_____ WILL DO WORSE
_____ WILL DO THE SAME
_____ WILL DO BETTER

STOP THINKING LIKE A REAL ESTATE AGENT START THINKING LIKE A

ESTABLISH CLEAR PRODUCTION GOALS THAT _____
INTO ACTION!

CHALLENGE YOURSELF TO BEAT YOUR _____

THE MOST IMPORTANT INGREDIENT FOR CUSTOMER SERVICE =

WHAT BUSINESS ARE YOU IN? _____

EACH LISTING = SEVEN LEAD GENERATORS

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____

FOCUS YOUR EFFORTS ON:

LEAD _____
LEAD _____
LEAD _____

