HOW TO TURN \$5 INTO \$50,000

AGENTS NOW CONTROL 83% OF THE BUINESS.
THE 83% FORMULA = A FEW
REPEATED EVERY DAY.
THE 17% FORMILL A - A FEW
THE 17% FORMULA = A FEW PRACTICED EVERY DAY.
HOW MANY PEOPLE ARE HOPING TO HAVE A BETTER YEAR NEXT YEAR?
WILL DO WORSE WILL DO THE SAME
WILL DO THE SAME
WILL DO BETTER
STOP THINKING LIKE A REAL ESTATE AGENT START THINKING LIKE A
ESTABLISH CLEAR PRODUCTION GOALS THAT
INTO ACTION!
CHALLENGE YOURSELF TO BEAT YOUR
THE MOST IMPORTANT INGREDIENT FOR CUSTOMER SERVICE =
WHAT BUSINESS ARE YOU IN?
EACH LISTING = SEVEN LEAD GENERATORS
Extendition of the Electronic
1.
2
3
5.
6.
7
FOCUS YOUR EFFORTS ON:
LEAD
LEAD
LEAD

SPEND 1/3 OF EVERY	DAY ON	
ALLOCATE BASED ON REALITY		
WHERE AGENTS BUS	SINESS COMES FROM:	
	REFERRALS = REPEAT BUSINESS = DIRECT MAIL = PERSONAL MARKETING OPEN HOUSE = SOCIAL MEDIA = FLOOR TIME = OTHER =	% % % % % % % % % % % % % % % % % % %
CREATE AREFERRAL SYSTEM		
DON'T JUST STAY IN	TOUCH.	
CREAT	E INFORGRAPHICS TO WOW YOU	JR CUSTOMERS
EXPAND YOUR	AND	REACH
JUST LISTED AND JU	ST SOLD CARDS ON	
	SMART.	
AN	N EXPIRED OWNER AND FOR SAL	E BY OWNER CAMPAIGN.
DEVELOP A		CAMPAIGN

HOW TO OUTSOURCE EVERYTHING!!

CET A LOT DETTED AT	AND
INTERNET LEADS	AND
INTERNET LEADS	
SECDET WEADON MAD	KES YOU STAND OUT FROM THE CROWD
SECRET WEAPON MAN	LES TOU STAIND OUT FROM THE CROWD

DIGITAL MARKETING FOR FREE!

DEVELOP TO GET THINGS DONE MORE EFFECIENTLY & MORE EFFECTIVELY
TO GET THINGS DONE MORE EFFECIENTLY & MORE EFFECTIVELY
HAT TECHNIOLOGY TO
USE TECHNOLOGY TO
#1 RANKED APP
#1 KANKED ALI
USE YOUR WEBSITE AND SOCIAL MEDIA TO
MANAGE YOUR SOCIAL MEDIA THE CHEAP AND EASY WAY
MANAGE YOUR SOCIAL MEDIA THE CHEAP AND EASY WAY
DON'T CHOOSE TO BE ODINARY. CHOOSE TO BE