TRIPLE PLAY CONVENTION



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WHAT WILL WE COVER TODAY?

RESPA-TILA Integrated Forms

- 1. Background
 - a. how did we get here
 - b. will we survive
- 2. Top Takeaways
 - a. 1,888 pages
 - b. things you need to know
- 3. Impact on Lenders, Realtors and Title Companies
 - a. increased responsibility and liability
 - b. penalties for non-compliance
- 4. Loan Estimate and Closing Disclosure Forms
- 5. Questions



RESPA-TILA Integrated Disclosure Forms



I. INTRODUCTION

A. Background

1. RESPA

- Anti-kickback Eliminate abusive practices that drive up cost of product to consumers
- Consumer disclosure Give buyers and sellers full disclosure of costs of transaction

2. TILA

- <u>Informed use of credit</u> Disclosure of credit terms
- Cost of credit calculations Annual percentage rate and finance charge
- Projected payment schedule Allow consumers to compare pricing among competitors

I. INTRODUCTION

- A. <u>Background</u> (cont'd)
 - 3. Similar timing of disclosure
 - Both require disclosure three days <u>after</u> application
 - Both require final disclosure shortly <u>before</u> consummation
 - 4. But that's where similarities end
 - Forms contain overlapping information
 - Inconsistent language
 - Burdensome for lenders to provide
 - Difficult for consumers to understand

I. INTRODUCTION

B. Modern History

- 1. Congress said, "We'll take it from here."
 - Section 1032(f) of Dodd-Frank Act requires CFPB to propose a regulation that combines RESPA-TILA disclosures within one year of transfer
- 2. Know Before You Owe
 - CFPB undertakes 18-month effort to get it right
- 3. Consumer testing and focus groups
 - Interactive comment process
 - Numerous sample forms analyzed
 - Public outreach
- 4. CFPB convenes Small Business Panel
- 5. July 9, 2012 Proposed Rule
 - 1,099 pages long
 - Multiple LE and CD prototypes



II. FINAL REGULATION ISSUED 11-20-13

A. Goals of New Rule

- 1. Easier-to-use mortgage disclosure forms
- 2. Improve consumer understanding
- 3. Aid comparison shopping
- 4. Prevent surprises at closing table

II. FINAL REGULATION ISSUED 11-20-13

B. Two New Forms

1. The Loan Estimate

- Provided to consumers within three business days after submission of loan application
- Replaces early TIL statement and GFE
- Provides summary of key loan terms and estimates of loan and closing costs
- Idea to promote comparison shopping

2. The Closing Disclosure

- Received by consumers three business days before consummation
- Replaces final TIL statement and HUD-1 Settlement Statement
- Provides detailed accounting of transactions

C. Rule Effective - October 3, 2015



III. FINAL REGULATIONS OVERVIEW

A. <u>Coverage</u>

- 1. Applies to most closed-end consumer mortgage loans
- 2. Does not apply to:
 - Home equity lines of credit
 - Reverse mortgages
 - Mortgages secured by mobile homes or by dwellings not attached to property
 - Creditor that makes five or fewer mortgage loans in one year



Narrowed Definition of "Application"

- Neither TILA nor RESPA statutes define "Application"
- Current Reg X defines an application as consisting of 7 elements
 - Including a catch-all provision
 - "Any other information deemed necessary for the originator"
- CFPB believes 7th element delays loan estimates to consumers



Narrowed Definition of "Application" (cont'd)

- Final Rule eliminates catch-all provision
- "Application" <u>defined</u> by 6 elements:
 - Borrower name Property address
 - Income Estimated value of property
 - Social Security Number Mortgage loan amount
- Perceived Benefits:
 - Earlier receipt of loan information
 - Uniform standard for all creditors
 - Additional information still collectable



Definition of "Business Day"

- Not one, but two definitions
- When providing Loan Estimate to consumer within three business days of application
 - Defined as day on which the creditor's offices are open to the public to carry on substantially all functions
- Waiting period for Loan Estimate and consumer receipt of Closing Disclosure
 - Defined as all calendar days except Sunday and certain federal holidays



Variations...the New Tolerances

- Concept of "tolerances" nowhere to be found in RESPA (though TILA adopts tolerances to facilitate compliance)
- Current Reg X creates three "Tolerance Buckets"
 - 1024.7(e)(1) Zero Tolerance
 - 1024.7(e)(2) 10% Tolerance
 - 1024.7(e)(3) No Tolerance
- Final Rule avoids the "T" word
 - "Good Faith Estimate" is essentially defined as the disclosure of the actual amount charged to a consumer at closing



Variations...the New Tolerances (cont'd)

Tolerances now called "Variations"

- No variations (Zero Bucket) expanded to include:
 - Affiliate charges
 - Fees paid to unaffiliated SSP that consumer cannot shop for
- Limited increases (10% Bucket)
 - Charge paid to unaffiliated SSP selected from creditor's SSPL
- Variations permitted (No Tolerance Bucket)
 - SSP shopped for by consumer
 - Prepaid interest
 - Property insurance premiums
 - Escrow amounts, impound reserves



Variations...the New Tolerances (cont'd)

- No Tolerance does not mean No Tolerance
 - Creditor still on the hook under No Tolerance Bucket
 - "Best information reasonably available to the Creditor"
 - Don't get off scot-free if you intentionally lowball prepaid interest, escrow amounts, etc.
- Changed circumstances still exist to permit revisions to Loan Estimate fees



"Changed Circumstances"

- "Good faith" for purposes of fee variation rules can be determined based on a revised Loan Estimate if:
 - Changed circumstances cause the charge or aggregate charges to increase or a borrower's eligibility to change
 - Borrower requests a change
 - Borrower indicates intent to proceed more than 10 business days after Loan Estimate is provided
 - New construction with closing more than 60 days after initial Loan Estimate
 - Interest rate is locked
 - New Loan Estimate is required within 3 days of date of rate lock with revisions to interest-rate dependent charges



Written List of Providers

- Carry over from HUD Regs
 - Lender must provide consumer with <u>Settlement Service</u>
 Providers List
 - At least one provider for each service for which the consumer may shop
 - Multiple providers permitted
 - SSPL must be provided on separate sheet of paper
 - May expressly state that list is <u>not</u> an endorsement of providers



Written List of Providers (cont'd)

- Timing of SSPL
 - Same timing as provision of Loan Estimate
 - Within three business days of application
- Affiliates
 - Lender affiliates may be listed on SSPL
 - No prohibition to limiting providers to affiliates only
- Rule provides model form



Additional Details for Services You Can Shop For

APPLICANTS:

To get you started with shopping, this list identifies some providers for the services you can shop for (see Section C on page 2 of your Loan Estimate).

Service Provider List	You can sele	You can select these providers or shop for your own providers.			
Service	Estimate	Provider We Identified	Contact Information		
	_				
	_				
		+			
	+				
		1			

DATE ISSUED:

klgates.com 18

LOAN ID#



Timing of Disclosures

Loan Estimate:

- "Application" trigger
- Three business days after Application
- Seven business days prior to consummation
- Waiver of waiting period permitted in bona fide financial emergencies
 - Written statement by consumer
 - No printed forms
- Re-disclose within three business days of change



Timing of Disclosures (cont'd)

Closing Disclosure:

- Consumer must receive three business days before consummation
 - Unless
 - Bona fide personal financial emergency
 - Written statement by consumer
 - Printed forms prohibited
- Seller must receive no later than day of consummation



Timing of Disclosures (cont'd) Closing Disclosure:

- If Closing Disclosure becomes inaccurate before closing, provide corrected disclosure at or before consummation
 - Still must be able to inspect one business day prior to consummation
- Limited changes require a new three-business-day waiting period:
 - Changes above APR tolerance
 - Change to loan product
 - Addition of prepayment penalty
- This is a change from proposed rule
 - Changes in dollar amounts \$100 or greater would have required a new waiting period.



Timing of Disclosures (cont'd)

Closing Disclosure:

- Changes <u>post-closing</u> require revised Closing Disclosure:
 - Event related to settlement 30 days after closing and to an amount paid by consumer and/or seller = redisclose 30 days after learning event occurred
 - Non-numeric clerical errors = re-disclose 60 days after consummation
 - Variation (tolerance) violation occurs = refund and redisclose 60 days after consummation



Top Issues Affecting Title Insurance Industry

- 1. Simultaneous Issue
 - Loan and owners title policies purchased in same transaction
 - TRID requires <u>inaccurate</u> disclosure of title premiums
- 2. Who provides Closing disclosure to consumers?
- 3. Difference between consummation and closing
- 4. Grace Period
 - CFPB willing to work with industry



Top Issues Affecting Title Insurance Industry (cont'd)

Simultaneous Issue

Issue: In approximately half of the states, consumers entitled

to a discount on lenders title insurance policy (LTP)

when owner's title policy (OTP) simultaneously issued

Concern: CFPB insists that the full LTP be shown on Loan

Estimate and Closing Disclosure – even though by

virtue of a simultaneous issue rate LTP is substantially

discounted

At the same time, CFPB permits the owner's title policy to be shown at a lower rate than the actual rate



Top Issues Affecting Title Insurance Industry (cont'd)

Under the Rule

OTP shown as \$350

\$815 OTP Premium + \$290 LTP simultaneous premium

- (minus) Full LTP of \$755

LTP shown as Full LTP \$755

In Realty

OTP actual charge is \$815

LTP actual charge is \$290

Dollars equal out, but that is not the point

Top Issues Affecting Title Insurance Industry (cont'd)

Impact Differs Based on Local Practice

- •Western states, Buyer often pays for both OTP and LTP
 - both policy premiums inaccurately disclosed BUT, cash to close is ACCURATE
- East Coast
 - seller typically pays for OTP
 - buyer pays LTP

Solution: Title Companies will have to create a Master Closing Statement to accurately show insurance regulators proper disbursement amounts of LTP and OTP

Date: April14,2015 Page 1of 2

Escrow No.: 12-3456



El)SILON TITLE COMPANY 123 Commerce Place.Sanecity, ST 12344 967-555-4321•FAX .UX·XXX·XXX,\

DATE: 04/15/2013 **TIME:** 1:25PM **ESCROW NO.:** 12-3456

ESCROW OFFICER: Sarah Arnold SETTLEMENT DATE: 04/15/2013

MASTER CLOSING STATEMENT

SELLER: Steve Cole and Amy Doe BUYER: Michael Jones and Mary Stone

PROPERTY: 456 Somewhere Ave., Anytown, ST 12345

SELLER			BUYER	
\$ DEBITS	CREDITS		\$ DEBITS	\$ CREDITS
	180,000.00	FINANCIAL: Total Consideration Deposit- Michael Jones New 1stTrust Deed to Reus Bank	180,000.00	10,000.00 162,000.00
365.04 2,500.00	80.00	PRORATIONS/ADJUSTMENTS: County Taxes from 01/01/13 to 04/14/13 HOA Dues from 04/15/13 to 04/30/13 Seller Credit	80.00	365.04 2,500.00
950.00		TITLE CHARGES: Insurance Binder to Epsilon Title Co. Lender's Title Insurance to Epsilon Title Co. Ilitie Search to Epsilon Title Co. Owner's Title Insurance to Epsilon Title Co. Transfer Tax Recording Deed Recording Trust Deed(s) Rebate from Epsilon Title Co.	650.00 250.00 800.00 1,250.00 40.00 45.00	750.00
		ESCROW CHARGES: Settlement Agent Fee to Epsilon Title Co.	500;00	
		NEW LOAN CHARGES- Ficus Bank Total Loan Charges: \$2,700.04 .25% of Loan Amount (Points) Application Fee Underwriting Fee AppraisalFee to John Smith Appraisers Inc.(S/POC \$405.00 Credit Report Fee to Information Inc. (B/POC \$29.80) Flood Determination Fee to Info Co. Flood Monitoring Fee to Info Co. Tax Monitoring Fee to Info Co.	405.00 300.00 1,097.00) 20.00 31.75 75.00	

(dsstmtmslr)



 Date: April 14,20 15

 Escrow No.: 12-3456
 Page 2of 2

		Tax Status Research Fee to Info Co.	80.00	
		Interest at \$17.44 per day from 04/15/2013 to 05/01'2013	279.04	
		Homeowner's Insurance \$100.83 per month for 2 mo.	201.66	
		Property Taxes \$105.30 per month for 2 mo. Aggregate Adjustment	210.60	.01
100,000.00		PAYOFFS- First Mortgage Loan Total Payoff \$100,000.00 PrincipalBalance to ndyMac Bank		
5,700.00 5,700.00		COMMISSIONS: Listing Brokers Commission to Alpha Real Estate Broker Selling Brokers Commission to Omega Real Estate B-oker		
		MISCELLANEOUS:		
		Pest Inspection Fee to Pests Co.	120.50	
		Survey Fee to SUrveys Co. HOA Capital Contribution to HOA Acre Inc.	85.00 500.00	
		HOA Processing Fee to HOA Acre Inc.	150.00	
450.00		Home Inspection Fee to Engineers Inc. (S/POC \$750) Home Warranty Fee to XYI Warranty Inc.	750.00	
		Hazard Premium to Insurance Co.	1,209.96	
		Property Taxes to Any County,USA	631.80	
\$63,164.96		BALANCE		12,897.26
\$180,080.00	\$180,080.00	TOTAL	\$188,513.31	\$188,513.31



Top Issues Affecting Title Insurance Industry (cont'd)

- 2. Who Provides Closing Disclosure?
 - 1. 3 Options
 - (i) Lender prepares and provides
 - (ii) Title Company prepares and provides
 - (iii) Hybrid arrangement
 - Lender prepares and provides
 - with data supplied by title company
 - technology interface
 - Creditor still on the hook
 - 2. Settlement Agent still must prepare and provide Closing Disclosure to Seller
 - Must provide copy of Seller CD to creditor



Top Issues Affecting Title Insurance Industry (cont'd)

- 3. Difference Between Consummation and Closing Dates
 - Rule requires CD be provided to consumer within 3 business days of consummation
 - Consummation date is the date upon which the consumer is obligated on the loan
 - Typically date note is signed
 - 3. In most states consummation occurs at the closing table
 - Consummation and closing occur simultaneously
 - However, in Western states consummation occurs prior to date closing docs executed

Top Issues Affecting Title Insurance Industry (cont'd)

- 4. Grace Period (Get out of Jail Free Card)
 - 1. In 2010 HUD approved 6 month grace period when new GFE and HUD-1 enacted
 - Allow lenders and other providers time to get acclimated
 - CFPB has been approached by Congress and the settlement service industry (including mortgage, title and realtors) to allow a similar grace period
 - CFPB willing to work with companies during initial phase



Top Issues Affecting Realtors®

- 1. Delay
 - Intent to Proceed may slow process
 - Multiple versions of Closing Disclosures likely
- 2. Walk throughs more challenging
 - Likely to be several
- 3. Need to obtain CD from buyer, not closing agent
- 4. Simultaneous closing will be a challenge
- 5. Longer more complicated closings



Suggestions for Realtors® to Prevent Delays

- 1. Have buyer shop and decide on lender ASAP
 - don't need full 10 days
- 2. Get your lender all documents ASAP
 - verifications, pay stubs, W-2, tax returns
- 3. Conduct home/pest inspections, clear contingencies ASAP
- 4. Schedule final walk through well before CD issued
- 5. Avoid last minute changes



Itemization of Fees and Charges

- Change in philosophy
- HUD's 2010 GFE and HUD-1 big on bundled services and charges on theory that consumers care about final figures
- CFPB unbundles the services and separately itemizes each charge – so consumer knows exactly what they are paying
- Fees and charges listed alphabetically
 - All title insurance charges (including closing fee) must be designated by "Title – [description of fee]"



Record Retention

- Loan Estimate
 - 3 years after later of:
 - Date of consummation
 - Disclosures required to be made
 - Date action required to be taken

2. Closing Disclosure

Must be retained for 5 years from date of consummation



State Law Preemption

- State laws that are inconsistent with TILA are preempted to the extent of the inconsistency
 - Inconsistent = state law requires creditor to make disclosures or take actions that contradict TILA
 - Contradict = state law requires the use of the same term to represent a different amount or a different meaning than TILA, or it requires the use of a term different from that required in TILA to describe the same item
- May request that CFPB determine whether a state law is inconsistent



Penalties and Liability

- Penalties for GFE/HUD-1 Violations under RESPA = None
- Penalties for Disclosure Violations under TILA =
 - \$4,000 per violation
 - Actual damages and attorneys' fees
- Do TILA penalties apply to any violation related to combined mortgage disclosures?
- UDAP concerns = creditor must use information reasonably available to make fee disclosures

Penalties and Liability (cont'd)

CFPB Carries a Big Enforcement Stick

- 1. CFPB Enforcement (DFA Sec. 1055)
 - Administrative and Judicial Relief
 - Refunds
 - Restitution
 - Damages
 - Injunctive relief
- 2. Civil Money Penalties
 - \$5,000 per day
 - \$25,000 per day for reckless conduct
 - \$1.0 million per day for knowing violations
- 3. Nothing good will happen to you if found to be in violation of TRID



Increased Time for Closings

- Increased CD from 3 pages to 5 pages
- Additional time needed to explain form to consumer
- Three-day advance submission of CD
 - May eliminate questions at closing table
 - Or, may increase inquiries
- In any event = expect longer closings
 - Longer closing means fewer closings per day
 - Fewer closings mean more expensive closings



LOAN ESTIMATE FORM





V. LOAN ESTIMATE FORM

A. First page

- Loan terms loan amount, interest rate, monthly P&I, prepayment penalty, balloon payment
- Projected payments
- Escrow information
- Total estimated costs
 - Closing Costs
 - Cash to Close



FICUS BANK

4321 Random Boulevard - Somecity, ST 12340 Save this Loan Estimate to compare with your Closing Disclosure.

Loan Estimate

DATE ISSUED 2/15/2013

PURPOSE Purchase PRODUCT Fixed Rate

LOAN TERM 30 years

APPLICANTS Michael Jones and Mary Stone

LOAN TYPE Conventional FHA VA ... LOANID# 123456789

123 Anywhere Street Anytown, ST 12345

RATE LOCK NO YES, until 4/16/2013 at 5:00 p.m. EDT

PROPERTY 456 Somewhere Avenue Anytown, ST 12345

Before closing, your interest rate, points, and lender credits can change unless you lock the interest rate. All other estimated

SALE PRICE \$180,000

closing costs expire on 3/4/2013 at 5:00 p.m. EDT

See Section G on page 2 for escrowed property costs. You must pay for other

Loan Terms		Can this amount increase after closing?
Loan Amount	\$162,000	NO
Interest Rate	3.875%	NO
Monthly Principal & Interest See Projected Payments below for your Estimated Total Monthly Payment	\$761.78	NO
		Does the loan have these features?
Prepayment Penalty		YES • As high as \$3,240 if you pay off the loan during the first 2 years
Balloon Payment		NO

Projected Payments Payment Calculation Years 1-7 Years 8-30 Principal & Interest \$761.78 \$761.78 Mortgage Insurance 82 Estimated Escrow 206 206 Amount can increase over time Estimated Total \$1,050 \$968 Monthly Payment This estimate includes In escrow? Property Taxes YES Estimated Taxes, Insurance & Assessments \$206 M Homeowner's Insurance YES a month Other:

Costs at Closing		
Estimated Closing Costs	\$8,054	Includes \$5,672 in Loan Costs + \$2,382 in Other Costs – \$0 in Lender Credits. See page 2 for details.
Estimated Cash to Close	\$16,054	Includes Closing Costs. See Calculating Cash to Close on page 2 for details.

property costs separately.

Visit www.consumerfinance.gov/mortgage-estimate for general information and tools.

LOAN ESTIMATE

Amount can increase over time

PAGE 1 OF 3 - LOAN ID # 123456789

Fixed-Rate Purchase



FICUS BANK

4321 Random Boulevard - Somecity, ST 12340

Save this Loan Estimate to compare with your Closing Disclosure.

Loan Estimate

LOAN TERM 30 years PURPOSE Purchase

DATE ISSUED 2/15/2013 APPLICANTS Michael Jones and Mary Stone

5 Year Interest Only, 5/3 Adjustable Rate PRODUCT Conventional □ FHA □ VA □ ___

123 Anywhere Street Anytown, ST 12345

LOAN ID# 123456789

PROPERTY 456 Somewhere Avenue Anytown, ST 12345

RATE LOCK NO XX YES, until 4/16/2013 at 5:00 p.m. EDT Before closing, your interest rate, points, and lender credits can change unless you lock the interest rate. All other estimated

\$240,000 SALE PRICE

closing costs expire on 3/4/2013 at 5:00 p.m. EDT

Loan Terms	Can this amount increase after closing?	
Loan Amount	\$211,000	NO
Interest Rate	4%	YES • Adjusts every 3 years starting in year 6 • Can go as high as 12% in year 15 • See AIR Table on page 2 for details
Monthly Principal & Interest See Projected Payments below for your Estimated Total Monthly Payment	\$703.33	 Adjusts every 3 years starting in year 6 Can go as high as \$2,068 in year 15 Includes only interest and no principal until year 6 See AP Table on page 2 for details
		Does the loan have these features?
Prepayment Penalty		NO
Balloon Payment		NO

Projected Payments

Estimated Closing Costs

Estimated Cash to Close

Payment Calculation	Years 1-5	Years 6-8	Years 9-11	Years 12-30
Principal & Interest	\$703.33 only Interest	\$1,028 min \$1,359 max	\$1,028 min \$1,604 max	\$1,028 min \$2,068 max
Mortgage Insurance	+ 109	+ 109	+ 109	+ -
Estimated Escrow Amount can increase over time	+ 0	+ 0	+ 0	+ 0
Estimated Total Monthly Payment	\$812	\$1,137-\$1,468	\$1,137-\$1,713	\$1,028-\$2,068
Estimated Taxes, Insurance & Assessments Amount can increase over time	\$533 a month	This estimate includ This estimate includ	rance	In escrow? NO NO
		property costs separatel	for escrowed property cost y.	s. You must pay for other
Costs at Closing	ì			

Visit www.consumerfinance.gov/mortgage-estimate for general information and tools.

in Lender Credits. See page 2 for details.

Includes \$5,851 in Loan Costs + \$2,940 in Other Costs - \$0

Includes Closing Costs. See Calculating Cash to Close on page 2 for details.

\$8,791

\$27,791

LOAN ESTIMATE PAGE 1 OF 3 - LOAN ID # 123456789

5/3 ARM Interest-only Purchase



V. LOAN ESTIMATE FORM

B. Second page

- Estimated settlement fees
- Cash to close, including credits, escrow, and down payment
- Adjustable payment and interest rate tables



Closing Cost Details

Tax Monitoring Fee Tax Status Research Fee

D. TOTAL LOAN COSTS (A + B + C)

Loan Costs		Other Costs		
A. Origination Charges	\$1,802	E. Taxes and Other Go	vernment Fees	\$85
.25 % of Loan Amount (Points) Application Fee	\$405 \$300	Recording Fees and Othe Transfer Taxes	rTaxes	\$85
Underwriting Fee	\$1,097	F. Prepaids		\$867
		Homeowner's Insurance Mortgage Insurance Prer		\$605
		Prepaid Interest (\$17.44 Property Taxes (monti	per day for 15 days @ 3.875%) ns)	\$262
		G. Initial Escrow Payme	nt at Closing	\$413
		Homeowner's Insurance Mortgage Insurance	\$100.83 per month for 2 mo.	\$202
B. Services You Cannot Shop For	\$672	Property Taxes	\$105.30 per month for 2 mo.	\$211
Appraisal Fee	\$405			
Credit Report Fee	\$30			
Flood Determination Fee	\$20			
Flood Monitoring Fee	\$32			

\$75 \$110

\$5,672

G. IIIIdai Escrow Payille	iit at Ciosing	3413
Homeowner's Insurance Mortgage Insurance	\$100.83 per month for 2 mo. per month for mo.	\$202
Property Taxes	\$105.30 per month for 2 mo.	\$211
-		

I. TOTAL OTHER COSTS (E+F+G+H)

H. Other	\$1,017
Title – Owner's Title Policy (optional)	\$1,017

C. Services You Can Shop For	\$3,198
Pest Inspection Fee	\$135
Survey Fee	\$65
Title – Insurance Binder	\$700
Title – Lender's Title Policy	\$535
Title – Settlement Agent Fee	\$502
Title – Title Search	\$1,261

J. TOTAL CLOSING COSTS	\$8,054
D+I	\$8,054
Lender Credits	

Calculating Cash to Close	
Total Closing Costs (J)	\$8,054
Closing Costs Financed (Paid from your Loan Amount)	\$0
Down Payment/Funds from Borrower	\$18,000
Deposit	- \$10,000
Funds for Borrower	\$0
Seller Credits	\$0
Adjustments and Other Credits	\$0
Estimated Cash to Close	\$16,054

Fixed-Rate Purchase

LOAN ESTIMATE PAGE 2 OF 3 - LOAN ID # 123456789

> klgates.com 45

\$2,382



5/3 ARM

Interest-only Purchase

Closing Cost Details

Monthly Principal and Interest Payments

\$1,028 – \$1,359 at 61st payment

\$2,068 starting at 169th payment

Every three years

First Change/Amount

Subsequent Changes

Maximum Payment

LOAN ESTIMATE

Loan Costs		Other Costs	
A. Origination Charges	\$3,110	E. Taxes and Other Government Fees	\$152
1 % of Loan Amount (Points)	\$2,110	Recording Fees and Other Taxes	\$152
Application Fee	\$500	Transfer Taxes	
Processing Fee	\$500	F. Prepaids	\$1,352
		Homeowner's Insurance Premium (12 months)	\$1,000
		Mortgage Insurance Premium (months) Prepaid Interest (\$23.44 per day for 15 days @ 4.00%) Property Taxes (months)) \$352
		G. Initial Escrow Payment at Closing	
		Homeowner's Insurance per month for m	0.
B. Services You Cannot Sho	op For \$820	Mortgage Insurance per month for m	
Appraisal Fee	\$305	Property Taxes per month for mo	0.
Credit Report Fee	\$30		
Flood Determination Fee	\$35 \$400		
Lender's Attorney Fee Tax Status Research Fee	\$400 \$50		
	***	H. Other	\$1,436
		Title – Owner's Title Policy (optional)	\$1,436
		I. TOTAL OTHER COSTS (E + F + G + H)	\$2,940
C Sandsor Vou Can Shop I	or \$1,021	I. TOTAL OTHER COSTS (E + F + G + H)	\$2,940
C. Services You Can Shop F Pest inspection Fee	For \$1,921	J. TOTAL CLOSING COSTS	\$8,791
Pest Inspection Fee Survey Fee	\$125 \$150	J. TOTAL CLOSING COSTS D+1	
Pest Inspection Fee Survey Fee Title – Courier Fee	\$125 \$150 \$32	J. TOTAL CLOSING COSTS	\$8,791
Pest Inspection Fee Survey Fee Title – Courier Fee Title – Lender's Title Policy	\$125 \$150	J. TOTAL CLOSING COSTS D+I Lender Credits	\$8,791
Pest Inspection Fee Survey Fee Title – Courier Fee Title – Lender's Title Policy Title – Settlement Agent Fee	\$125 \$150 \$32 \$665	J. TOTAL CLOSING COSTS D+ Lender Credits Calculating Cash to Close	\$8,791 \$8,791
Pest Inspection Fee Survey Fee Title – Courier Fee Title – Lender's Title Policy	\$125 \$150 \$32 \$665 \$325	J. TOTAL CLOSING COSTS D+1 Lender Credits Calculating Cash to Close Total Closing Costs (J)	\$8,791 \$8,791 \$8,791
Pest Inspection Fee Survey Fee Title – Courier Fee Title – Lender's Title Policy Title – Settlement Agent Fee	\$125 \$150 \$32 \$665 \$325	J. TOTAL CLOSING COSTS D+I Lender Credits Calculating Cash to Close Total Closing Costs (J) Closing Costs Financed (Paid from your Loan Amount)	\$8,791 \$8,791 \$8,791 \$0
Pest Inspection Fee Survey Fee Title – Courier Fee Title – Lender's Title Policy Title – Settlement Agent Fee	\$125 \$150 \$32 \$665 \$325	J. TOTAL CLOSING COSTS D+1 Lender Credits Calculating Cash to Close Total Closing Costs (J)	\$8,791 \$8,791 \$8,791
Pest Inspection Fee Survey Fee Title – Courier Fee Title – Lender's Title Policy Title – Settlement Agent Fee	\$125 \$150 \$32 \$665 \$325	J. TOTAL CLOSING COSTS D+I Lender Credits Calculating Cash to Close Total Closing Costs (J) Closing Costs Financed (Paid from your Loan Amount) Down Payment/Funds from Borrower	\$8,791 \$8,791 \$8,791 \$8,791 \$0 \$29,000
Pest Inspection Fee Survey Fee Title – Courier Fee Title – Lender's Title Policy Title – Settlement Agent Fee	\$125 \$150 \$32 \$665 \$325	J. TOTAL CLOSING COSTS D + I Lender Credits Calculating Cash to Close Total Closing Costs (J) Closing Costs Financed (Paid from your Loan Amount) Down Payment/Funds from Borrower Deposit	\$8,791 \$8,791 \$8,791 \$0 \$29,000 - \$10,000
Pest Inspection Fee Survey Fee Title – Courier Fee Title – Lender's Title Policy Title – Settlement Agent Fee	\$125 \$150 \$32 \$665 \$325	J. TOTAL CLOSING COSTS D + I Lender Credits Calculating Cash to Close Total Closing Costs (J) Closing Costs Financed (Paid from your Loan Amount) Down Payment/Funds from Borrower Deposit Funds for Borrower	\$8,791 \$8,791 \$8,791 \$0 \$29,000 -\$10,000
Pest Inspection Fee Survey Fee Title – Courier Fee Title – Lender's Title Policy Title – Settlement Agent Fee Title – Title Search	\$125 \$150 \$32 \$665 \$325 \$624	J. TOTAL CLOSING COSTS D + I Lender Credits Calculating Cash to Close Total Closing Costs (J) Closing Costs Financed (Paid from your Loan Amount) Down Payment/Funds from Borrower Deposit Funds for Borrower Seller Credits	\$8,791 \$8,791 \$8,791 \$0 \$29,000 \$10,000 \$0
Pest Inspection Fee Survey Fee Title – Courier Fee Title – Lender's Title Policy Title – Settlement Agent Fee Title – Title Search	\$125 \$150 \$32 \$665 \$325 \$624	J. TOTAL CLOSING COSTS D + I Lender Credits Calculating Cash to Close Total Closing Costs (J) Closing Costs Financed (Paid from your Loan Amount) Down Payment/Funds from Borrower Deposit Funds for Borrower Seller Credits Adjustments and Other Credits	\$8,791 \$8,791 \$8,791 \$0 \$29,000 - \$10,000 \$0 \$0
Pest Inspection Fee Survey Fee Title – Courier Fee Title – Lender's Title Policy Title – Settlement Agent Fee Title – Title Search D. TOTAL LOAN COSTS (A + Adjustable Payment (AP)	\$125 \$150 \$32 \$665 \$325 \$624	J. TOTAL CLOSING COSTS D + I Lender Credits Calculating Cash to Close Total Closing Costs (J) Closing Costs Financed (Paid from your Loan Amount) Down Payment/Funds from Borrower Deposit Funds for Borrower Seller Credits Adjustments and Other Credits Estimated Cash to Close Adjustable Interest Rate (AIR) Table	\$8,791 \$8,791 \$8,791 \$0 \$29,000 - \$10,000 \$0 \$0
Pest Inspection Fee Survey Fee Title – Courier Fee Title – Lender's Title Policy Title – Settlement Agent Fee Title – Title Search D. TOTAL LOAN COSTS (A + Adjustable Payment (AP Interest Only Payments?	\$125 \$150 \$32 \$665 \$325 \$624	J. TOTAL CLOSING COSTS D + I Lender Credits Calculating Cash to Close Total Closing Costs (J) Closing Costs Financed (Paid from your Loan Amount) Down Payment/Funds from Borrower Deposit Funds for Borrower Seller Credits Adjustments and Other Credits Estimated Cash to Close Adjustable Interest Rate (AIR) Table Index + Margin Initial Interest Rate	\$8,791 \$8,791 \$8,791 \$29,000 - \$10,000 \$0 \$0 \$27,791 MTA + 4%
Pest Inspection Fee Survey Fee Title – Courier Fee Title – Lender's Title Policy Title – Settlement Agent Fee Title – Title Search D. TOTAL LOAN COSTS (A +	\$125 \$150 \$32 \$665 \$325 \$624 B+C) \$5,851 Table YES for your first 60 payments	J. TOTAL CLOSING COSTS D + I Lender Credits Calculating Cash to Close Total Closing Costs (J) Closing Costs Financed (Paid from your Loan Amount) Down Payment/Funds from Borrower Deposit Funds for Borrower Seller Credits Adjustments and Other Credits Estimated Cash to Close Adjustable Interest Rate (AIR) Table Index + Margin Initial Interest Rate	\$8,791 \$8,791 \$8,791 \$0 \$29,000 \$0 \$0 \$0 \$27,791

PAGE 2 OF 3 . LOAN ID # 123456789

Limits on Interest Rate Changes

Subsequent Changes

Subsequent Changes

First Change

klgates.com 46

2%

2%

Every 36th month after first change



V. LOAN ESTIMATE FORM

C. Third page

- Comparisons, including APR and total amount of interest
- Other disclosures appraisal, assumption, servicing transfer
- Borrower acknowledgement and signature (not required)



Additional Information About This Loan

 LENDER
 Ficus Bank
 MORTGAGE BROKER

 NMLS/_LICENSE ID
 NMLS/_LICENSE ID

 LOAN OFFICER
 Joe Smith
 LOAN OFFICER

NMLS/_LICENSE ID 12345 NMLS/_LICENSE ID EMAIL joesmith@ficusbank.com PHONE 123-456-7890 PHONE

Fixed-Rate Purchase

Comparisons	Use these measures to compare this loan with other loans.	
In 5 Years	\$56,582 Total you will have paid in principal, interest, mortgage insurance, and loan costs. \$15,773 Principal you will have paid off.	
Annual Percentage Rate (APR)	4.274% Your costs over the loan term expressed as a rate. This is not your interest rate.	
Total Interest Percentage (TIP)	69.45% The total amount of interest that you will pay over the loan term as a percentage of your loan amount.	

Other Considerations	
Appraisal	We may order an appraisal to determine the property's value and charge you for this appraisal. We will promptly give you a copy of any appraisal, even if your loan does not close. You can pay for an additional appraisal for your own use at your own cost.
Assumption	If you sell or transfer this property to another person, we ☐ will allow, under certain conditions, this person to assume this loan on the original terms. ☑ will not allow assumption of this loan on the original terms.
Homeowner's Insurance	This loan requires homeowner's insurance on the property, which you may obtain from a company of your choice that we find acceptable.
Late Payment	If your payment is more than 15 days late, we will charge a late fee of 5% of the monthly principal and interest payment.
Refinance	Refinancing this loan will depend on your future financial situation, the property value, and market conditions. You may not be able to refinance this loan.
Servicing	We intend ☐ to service your loan. If so, you will make your payments to us. ☑ to transfer servicing of your loan.

Confirm Receipt

By signing, you are only confirming that you have received this form. You do not have to accept this loan because you have signed or received this form.

Applicant Signature Date Co-Applicant Signature Date

LOAN ESTIMATE PAGE 3 OF 3 • LOAN ID #123456789



Additional Information About This Loan

PHONE

Comparisons

Ficus Bank MORTGAGE BROKER LENDER NMLS/__LICENSE ID NMLS/__LICENSE ID LOAN OFFICER LOAN OFFICER Joe Smith NMLS/__LICENSE ID NMLS/_LICENSE ID 12345 EMAIL **EMAIL**

joesmith@ficusbank.com PHONE 123-456-7890

5/3 ARM Interest-only Purchase

In 5 Years		\$54,944 \$0		ave paid in principal, interest vill have paid off.	, mortgage insurance, and loan costs.
Annual Percentage Rate	(APR)	4.617%	Your costs ove	r the loan term expressed as	a rate. This is not your interest rate.
Total Interest Percentag	ge (TIP)	81.18%		unt of interest that you will your loan amount.	pay over the loan term as a
Other Consideration	s				
Appraisal	appra	aiśal. We will	promptly give	termine the property's valu you a copy of any appraisa praisal for your own use at	, even if your loan does not close.
Assumption	□ wi	ill allow, unde	er certain condit	y to another person, we ions, this person to assume his loan on the original ter	this loan on the original terms. ms.
Homeowner's Insurance				insurance on the property, find acceptable.	which you may obtain from a
Late Payment			more than 15 rest payment.	days late, we will charge a	ate fee of 5% of the monthly
Refinance				d on your future financial si be able to refinance this lo	tuation, the property value, and an.
Servicing		service your	loan. If so, you vicing of your lo	will make your payments to oan.	o us.
Confirm Receipt					
By signing, you are only con received this form.	firming tha	at you have red	ceived this form.	You do not have to accept this	loan because you have signed or
Applicant Signature		Date		Co-Applicant Signature	Date
LOAN ESTIMATE					PAGE 3 OF 3 • LOAN ID #123456789

Use these measures to compare this loan with other loans.



CLOSING DISCLOSURE FORM





VI. CLOSING DISCLOSURE FORM

A. First page

- Same as first page of Loan Estimate
 - Loan terms loan amount, interest rate, monthly P&I, prepayment penalty, balloon payment
 - Projected payments
 - Escrow information
 - Total estimated costs
 - Closing Costs
 - Cash to Close



Closing Disclosure

This form is a statement of final loan terms and closing costs. Compare this document with your Loan Estimate.

Closing Information Transaction Information Loan Information Borrower Michael Jones and Mary Stone Date Issued Loan Term 30 years Closing Date 4/15/2013 123 Anywhere Street Purpose Purchase Disbursement Date 4/15/2013 Anytown, ST 12345 Fixed Rate Settlement Agent Epsilon Title Co. Steve Cole and Amy Doe 12-3456 321 Somewhere Drive Loan Type
☐ Conventional ☐ FHA File# 456 Somewhere Ave Anytown, ST 12345 OVA O_ Property Ficus Bank Anytown, ST 12345 Loan ID# 123456789 Sale Price \$180,000 MIC# 000654321

Loan Terms		Can this amount increase after closing?
Loan Amount	\$162,000	NO
Interest Rate	3.875%	NO
Monthly Principal & Interest See Projected Payments below for your Estimated Total Monthly Payment	\$761.78	NO
		Does the loan have these features?
Prepayment Penalty		YES • As high as \$3,240 if you pay off the loan during the first 2 years
Balloon Payment		NO

Projected Payments				
Payment Calculation		Years 1-7	Y	ears 8-30
Principal & Interest		\$761.78		\$761.78
Mortgage Insurance	+	82.35	+	_
Estimated Escrow Amount can increase over time	+	206.13	+	206.13
Estimated Total Monthly Payment	\$	1,050.26	\$	967.91
Estimated Taxes, Insurance & Assessments Amount can increase over time See page 4 for details	\$356.13 a month	This estimate includ Property Taxes Homeowner's Insu Other: Homeowner See Escrow Account on p costs separately.	rance 's Association Dues	In escrow? YES YES NO nust pay for other property
Costs at Closing				
Closing Costs	\$9,712.10	Includes \$4,694.05 in Loan (in Lender Credits. See page 2		Other Costs – \$0
Cash to Close	\$14,147.26	Includes Closing Costs. See	Calculating Cash to Clo	ose on page 3 for details.

CLOSING DISCLOSURE PAGE 1 OF 5 - LOAN ID # 123456789

Fixed-Rate Purchase



Closing Disclosure

This form is a statement of final loan terms and closing costs. Compare this document with your Loan Estimate.

Closing Information

Cash to Close

Date Issued 4/15/2013
Closing Date 4/15/2013
Disbursement Date 4/15/2013
Sottlement Agent Zeta Title
File # 12-3456

 Property
 123 Anywhere Street

 Anytown, ST 12345

 Appraised Prop. Value
 \$180,000

Transaction Information

orrower Michael Jones and Mary Stone 123 Anywhere Street Anytown, ST 12345

Lender Ficus Bank

Loan Information

Loan Term 30 years

Purpose Refinance

Product Fixed Rate

Loan Type

☑ Conventional ☐ FHA
☐ VA ☐ ____

Loan ID # 123456789 MIC# 009874513 Fixed-Rate Refinance

Loan Terms		Can this amount increase after closing?
Loan Amount	\$150,000	NO
Interest Rate	4.25%	NO
Monthly Principal & Interest See Projected Payments below for your Estimated Total Monthly Payment	\$737.91	NO
		Does the loan have these features?
Prepayment Penalty		NO
Balloon Payment		NO

Projected Payments Payment Calculation Years 1-4 Years 5-30 Principal & Interest \$737.91 \$737.91 Mortgage Insurance 82.35 Estimated Escrow 206.13 206.13 Amount can increase over time Estimated Total \$1,026.39 \$944.04 Monthly Payment This estimate includes In escrow? **Estimated Taxes, Insurance** YES Property Taxes & Assessments \$356.13 ■ Homeowner's Insurance YES Amount can increase over time a month X Other: HOA Dues NO See details on page 4 See page 4 for escrowed property costs. You must pay for other property costs separately. Costs at Closing \$5,757.57 **Closing Costs** Includes \$3,495.50 in Loan Costs + \$2,762.07 in Other Costs - \$500 in Lender Credits. See page 2 for details.

CLOSING DISCLOSURE PAGE 1 OF 5 • LOAN ID # 123456789

From To Borrower

\$29,677.43 Includes Closing Costs. See Calculating Cash to Close on page 3 for details.



VI. CLOSING DISCLOSURE FORM

- B. Second page
 - Closing cost details
 - All Loan Costs and Other Costs paid by borrower, seller, and other parties
 - Similar to current page 2 of HUD-1



J. TOTAL CLOSING COSTS (Borrower-Paid)



Fixed-Rate Purchase

	_	Borrower-Paid		Selle	r-Paid	Paid by
Loan Costs		At Closing	Before Closing	At Closing	Before Closing	Others
A. Origination Charges	\$1,80	02.00				
01 0.25 % of Loan Amount (Points	\$405.00			l i		
02 Application Fee		\$300.00				
03 Underwriting Fee		\$1,097.00				
04						
05						
06						
07						
08						
B. Services Borrower Did Not She	op For	\$23	6.55			
01 Appraisal Fee	to John Smith Appraisers Inc.					\$405.0
02 Credit Report Fee	to Information Inc.		\$29.80			
03 Flood Determination Fee	to Info Co.	\$20.00				
04 Flood Monitoring Fee	to Info Co.	\$31.75				
05 Tax Monitoring Fee	to Info Co.	\$75.00				
06 Tax Status Research Fee	to Info Co.	\$80.00				
07						
08						
09						
10 C. Services Borrower Did Shop Fe		43.6	55.50		——	
	to Pests Co.	\$120.50	35.50			
01 Pest Inspection Fee		\$85.00				
02 Survey Fee 03 Title – Insurance Binder	to Surveys Co. to Epsilon Title Co.	\$650.00				
04 Title - Lender's Title Insurance	to Epsilon Title Co.	\$500.00				
05 Title - Settlement Agent Fee	to Epsilon Title Co.	\$500.00				
06 Title - Title Search	to Epsilon Title Co.	\$800.00				
07	to spanni inte col	\$000.00				
08						
D. TOTAL LOAN COSTS (Borrowe	ır-Paid)	\$4,69	94.05			
Loan Costs Subtotals (A + B + C)		\$4,664.25	\$29.80			

Other Costs			
E. Taxes and Other Government Fees	\$85.00		
01 Recording Fees Deed: \$40.00 Mortgage: \$45.00	\$85.00		
02 Transfer Tax to Any State		\$950.00	
F. Prepaids	\$2,120.80		
01 Homeowner's Insurance Premium (12 mo.) to Insurance Co.	\$1,209.96		i
02 Mortgage Insurance Premium (mo.)			
03 Prepaid Interest (\$17.44 per day from 4/15/13 to 5/1/13)	\$279.04		
04 Property Taxes (6 mo.) to Any County USA	\$631.80		
05			
G. Initial Escrow Payment at Closing	\$412.25		
01 Homeowner's Insurance \$100.83 per month for 2 mo.	\$201.66		
02 Mortgage Insurance per month for mo.			
03 Property Taxes \$105.30 per month for 2 mo.	\$210.60		
04			
05			
06			
07			
08 Aggregate Adjustment	-0.01		
H. Other	\$2,400.00		
01 HOA Capital Contribution to HOA Acre Inc.	\$500.00		
02 HOA Processing Fee to HOA Acre Inc.	\$150.00		
03 Home Inspection Fee to Engineers Inc.	\$750.00	\$750.00	
04 Home Warranty Fee to XYZ Warranty Inc.		\$450.00	
05 Real Estate Commission to Alpha Real Estate Broker		\$5,700.00	
06 Real Estate Commission to Omega Real Estate Broker		\$5,700.00	
07 Title - Owner's Title Insurance (optional) to Epsilon Title Co.	\$1,000.00		
08			
I. TOTAL OTHER COSTS (Borrower-Paid)	\$5,018.05		
Other Costs Subtotals (E + F + G + H)	\$5,018.05	1	

CLOSING DISCLOSURE PAGE 2 OF 5 • LOAN ID # 123456789

\$9,712.10



Closing Cost Details

		Borrower-	Paid	Paid by
Loan Costs		At Closing	Before Closing	Others
A. Origination Charges		\$1,950.	00	
01 .5 % of Loan Amount (Points)		\$750.00		
02 Application Fee		\$250.00		
03 Origination Fee		\$450.00		
04 Underwriting Fee		\$500.00		
05				
06				
07				
08				
B. Services Borrower Did Not Si		\$610.0		
01 Appraisal Fee	to John Smith Appraisers Inc.		\$405.00	
02 Credit Report Fee	to Information Inc.		\$30.00	
03 Flood Determination Fee	to Info Co.	\$20.00		
04 Flood Monitoring Fee	to Info Co.	\$45.00		
05 Tax Monitoring Fee	to Info Co.	\$65.00		
06 Tax Status Research Fee	to Info Co.	\$45.00		
07				
08				
09				
10				
C. Services Borrower Did Shop		\$935.5	0	
01 Pest Inspection Fee	to Pests Co.	\$85.00		
02 Title – Insurance Binder	to Epsilon Title Co.	\$50.00		
03 Title – Lender's Title Policy	to Epsilon Title Co.	\$250.50		
04 Title - Settlement Agent Fee	to Epsilon Title Co.	\$350.00		
05 Title - Title Search	to Epsilon Title Co.	\$200.00		
06				
07 08				
D. TOTAL LOAN COSTS (Borrow	n. D.:JD	\$3,495.	ra	
	erraid)			
Loan Costs Subtotals (A + B + C)		\$3,060.50	\$435.00	

Other Costs E. Taxes and Other Government Fees 01 Recording Fees \$60.00 Deed: Mortgage: \$60.00 F. Prepaids \$2,125.12 \$1,209.96 01 Homeowner's Insurance Premium (12 mo.) to Insurance Co. 07 Hornteweiter's imbalatic Fremium (mo.) 03 Prepaid Interest (\$17.71 per day from 4/15/2013 to 5/1/2013) 04 Property Taxes (6 mo.) to Any County USA \$283.36 \$631.80 G. Initial Escrow Payment at Closing \$576.95 01 Homeowner's Insurance \$100.83 per month for 2 mo. \$201.66 02 Mortgage Insurance \$82.35 per month for 2 mo. 03 Property Taxes \$105.30 per month for 2 mo. \$164.70 \$210.60 08 Aggregate Adjustment H. Other - \$0.01 I. TOTAL OTHER COSTS (Borrower-Paid) \$2,762.07 \$2,762.07 Other Costs Subtotals (E + F + G + H)

J. TOTAL CLOSING COSTS (Borrower-Paid)	\$5,7	7.57	
Closing Costs Subtotals (D + I)	\$5,822.57	\$435.00	
Lender Credits	- \$500.00		

CLOSING DISCLOSURE PAGE 2 OF 5 • LOAN ID # 123456789

Fixed-Rate Refinance



VI. CLOSING DISCLOSURE FORM

C. Third page

- Calculating Cash to Close table
 - Similar to table on page 2 of Loan Estimate
 - Requires comparison to information on Loan Estimate
- Summaries of Borrower and Seller transactions
 - Similar to current page 1 of HUD-1



Calculating Cash to Close	Use this table to see what has changed from your Loan Estimate.				
	Loan Estimate	Final	Did this change?		
Total Closing Costs (J)	\$8,054.00	\$9,712.10	YES See Total Loan Costs (D) and Total Other Costs (I)		
Closing Costs Paid Before Closing	\$0	- \$29.80	YES •You paid these Closing Costs before closing		
Closing Costs Financed (Paid from your Loan Amount)	\$0	\$0	NO		
Down Payment/Funds from Borrower	\$18,000.00	\$18,000.00	NO		
Deposit	-\$10,000.00	-\$10,000.00	NO		
Funds for Borrower	\$0	\$0	NO		
Seller Credits	\$0	- \$2,500.00	YES • See Seller Credits in Section L		
Adjustments and Other Credits	\$0	- \$1,035.04	YES • See details in Sections K and L		
Cash to Close	\$16,054.00	\$14,147.26			

Fixed-Rate Purchase

BORROWER'	TRANSACTION	ı		SELLER'S TRANSACTION	
K. Due from E	orrower at Clos	ing	\$189,762.30	M. Due to Seller at Closing	\$180,080.00
01 Sale Price	of Property		\$180,000.00	01 Sale Price of Property	\$180,000.00
		Property Included in Sale		02 Sale Price of Any Personal Property Included in Sa	
03 Closing Co	sts Paid at Closir	ng (J)	\$9,682.30	03	
04		•		04	
Adjustments				05	
05				06	
06				07	
07				08	
		y Seller in Advance		Adjustments for Items Paid by Seller in Advance	
	wn Taxes	to		09 City/Town Taxes to	
09 County	Taxes	to		10 County Taxes to	
10 Assessr		to		11 Assessments to	
11 HOA D	ies 4/15/13	to 4/30/13	\$80.00	12 HOA Dues 4/15/13 to 4/30/13	\$80.00
12				13	
13				14	
14				15	
15				16	
	y by or on Beha	If of Borrower at Closing	\$175,615.04	N. Due from Seller at Closing	\$115,665.04
01 Deposit			\$10,000.00	01 Excess Deposit	
02 Loan Amo			\$162,000.00	02 Closing Costs Paid at Closing (J)	\$12,800.00
	an(s) Assumed o	r Taken Subject to		03 Existing Loan(s) Assumed or Taken Subject to	4100 000 00
04	P-		43 500 00	04 Payoff of First Mortgage Loan	\$100,000.00
05 Seller Cred			\$2,500.00	05 Payoff of Second Mortgage Loan	
Other Credits	m Epsilon Title C		\$750.00	06	
06 Repate III	m Epsilon little C	0.	\$730.00	08 Seller Credit	\$2,500.00
Adjustments				09	\$2,500.00
08				10	
09				11	
10				12	
11				13	
	for Items Unpai	d by Seller		Adjustments for Items Unpaid by Seller	
	wn Taxes 1/1/13		\$365.04	14 City/Town Taxes 1/1/13 to 4/14/13	\$365.04
13 County		to		15 County Taxes to	
14 Assessi		to		16 Assessments to	
15				17	
16				18	
17				19	
CALCULATIO	N			CALCULATION	
Total Due from	Borrower at Clo	sing (K)	\$189,762.30	Total Due to Seller at Closing (M)	\$180,080.00
		alf of Borrower at Closing (L)	- \$175,615.04	Total Due from Seller at Closing (N)	-\$115,665.04
rotal Fard Auto					

CLOSING DISCLOSURE PAGE 3 OF 5 - LOAN ID # 123456789



Payoffs and Payments Use this table to see a summary of your payoffs and payments to others from your loan amount. AMOUNT 01 Rho Servicing to pay off existing loan \$115,000.00 02 03 04 05 06 07 08 09 10 11 12 13 14 15 K. TOTAL PAYOFFS AND PAYMENTS \$115,000.00

Fixed-Rate Refinance

Calculating Cash to Close	Use this tal	Use this table to see what has changed from your Loan Estimate.				
	Loan Estimate	Final	Did this change?			
Loan Amount	\$150,000.00	\$150,000.00	NO			
Total Closing Costs (J)	- \$5,099.00	- \$5,757.57	YES See Total Loan Costs (D) and Total Other Costs (I)			
Closing Costs Paid Before Closing	\$0	\$435.00	YES • You paid these Closing Costs before closing			
Total Payoffs and Payments (K)	- \$120,000.00	- \$115,000.00	YES - See Payoffs and Payments (K)			
Cash to Close	\$24,901.00	\$29,677.43				
	From X To	From X To	Closing Costs Financed (Paid from your Loan Amount) \$5,322.57			

CLOSING DISCLOSURE PAGE 3 OF 5 + LOAN ID # 123456789



VI. CLOSING DISCLOSURE FORM

D. Fourth page

- Loan disclosures
 - Assumption
 - Demand feature
 - Late payment
 - Negative amortization
 - Partial payments
 - Security interest
 - Escrow account
- Adjustable Payment and Interest Rate Tables
 - But, only if applicable to the transaction



Additional Information About This Loan

Loan Disclosures

Assumption

If you sell or transfer this property to another person, your lender will allow, under certain conditions, this person to assume this loan on the original terms.

will not allow assumption of this loan on the original terms.

Demand Feature

Your loan

has a demand feature, which permits your lender to require early repayment of the loan. You should review your note for details.

does not have a demand feature.

Late Payment

If your payment is more than 15 days late, your lender will charge a late fee of 5% of the monthly principal and interest payment.

Negative Amortization (Increase in Loan Amount)

Under your loan terms, you

- are scheduled to make monthly payments that do not pay all of the interest due that month. As a result, your loan amount will increase (negatively amortize), and your loan amount will likely become larger than your original loan amount. Increases in your loan amount lower the equity you have in this property.
- may have monthly payments that do not pay all of the interest due that month. If you do, your loan amount will increase (negatively amortize), and, as a result, your loan amount may become larger than your original loan amount. Increases in your loan amount lower the equity you have in this property.
- do not have a negative amortization feature.

Partial Payments

Your lender

- may accept payments that are less than the full amount due (partial payments) and apply them to your loan.
- may hold them in a separate account until you pay the rest of the payment, and then apply the full payment to your loan.
- does not accept any partial payments.

If this loan is sold, your new lender may have a different policy.

Security Interest

You are granting a security interest in 456 Somewhere Ave., Anytown, ST 12345

You may lose this property if you do not make your payments or satisfy other obligations for this loan.

Escrow Account

For now, your loan

Will have an escrow account (also called an "impound" or "trust" account) to pay the property costs listed below. Without an escrow account, you would pay them directly, possibly in one or two large payments a year. Your lender may be liable for penalties and interest for failing to make a payment.

Escrow			
Escrowed Property Costs over Year 1	\$2,473.56	Estimated total amount over year 1 for your escrowed property costs: Homeowner's Insurance Property Taxes	
Non-Escrowed Property Costs over Year 1	\$1,800.00	Estimated total amount over year 1 for your non-escrowed property costs: Homeowner's Association Dues You may have other property costs.	
Initial Escrow Payment	\$412.25	A cushion for the escrow account you pay at closing. See Section G on page 2.	
Monthly Escrow Payment	\$206.13	The amount included in your total monthly payment.	

□ will not have an escrow account because □ you declined it □ your lender does not offer one. You must directly pay your property costs, such as taxes and homeowner's insurance. Contact your lender to ask if your loan can have an escrow account.

No Escrow			
Estimated Property Costs over Year 1		Estimated total amount over year 1. You must pay these costs directly, possibly in one or two large payments a year.	
Escrow Waiver Fee			

In the future,

Your property costs may change and, as a result, your escrow payment may change. You may be able to cancel your escrow account, but if you do, you must pay your property costs directly. If you fail to pay your property taxes, your state or local government may (1) impose fines and penalties or (2) place a tax lien on this property. If you fail to pay any of your property costs, your lender may (1) add the amounts to your loan balance, (2) add an escrow account to your loan, or (3) require you to pay for property insurance that the lender buys on your behalf, which likely would cost more and provide fewer benefits than what you could buy on your own.

Fixed-Rate Purchase

CLOSING DISCLOSURE PAGE 4 OF 5 • LOAN ID # 123456789



Additional Information About This Loan

Loan Disclosures

Assumption

If you sell or transfer this property to another person, your lender will allow, under certain conditions, this person to assume this loan on the original terms.

will not allow assumption of this loan on the original terms.

Demand Feature

Your loan

has a demand feature, which permits your lender to require early repayment of the loan. You should review your note for details.

does not have a demand feature.

Late Payment

If your payment is more than 15 days late, your lender will charge a late fee of 5% of the monthly principal and interest payment.

Negative Amortization (Increase in Loan Amount)
Under your loan terms, you

- ☐ are scheduled to make monthly payments that do not pay all of the interest due that month. As a result, your loan amount will increase (negatively amortize), and your loan amount will likely become larger than your original loan amount. Increases in your loan amount lower the equity you have in this property.
- may have monthly payments that do not pay all of the interest due that month. If you do, your loan amount will increase (negatively amortize), and, as a result, your loan amount may become larger than your original loan amount. Increases in your loan amount lower the equity you have in this property.
- do not have a negative amortization feature.

Partial Payments

Your lender

- may accept payments that are less than the full amount due (partial payments) and apply them to your loan.
- may hold them in a separate account until you pay the rest of the payment, and then apply the full payment to your loan.
- does not accept any partial payments.

If this loan is sold, your new lender may have a different policy.

Security Interest

You are granting a security interest in 123 Anywhere Street, Anytown, ST 12345

You may lose this property if you do not make your payments or satisfy other obligations for this loan.

Escrow Account

For now, your loan

Will have an escrow account (also called an "impound" or "trust" account) to pay the property costs listed below. Without an escrow account, you would pay them directly, possibly in one or two large payments a year. Your lender may be liable for penalties and interest for failing to make a payment.

Escrow			
Escrowed Property Costs over Year 1	\$2,473.56	Estimated total amount over year 1 for your escrowed property costs: Property Taxes, Homeowner's Insurance	
Non-Escrowed Property Costs over Year 1	\$1,800.00	800.00 Estimated total amount over year 1 for your non-escrowed property costs: HOA Dues You may have other property costs.	
Initial Escrow Payment	\$576.95	A cushion for the escrow account you pay at closing. See Section G on page 2.	
Monthly Escrow Payment	\$206.13	The amount included in your total monthly payment.	

will not have an escrow account because
 □you declined it
 □ your lender does not offer one. You must directly pay your property costs, such as taxes and homeowner's insurance. Contact your lender to ask if your loan can have an escrow account.

No Escrow			
Estimated Property Costs over Year 1	Estimated total amount over year 1. You must pay these costs directly, possibly in one or two large payments a year.		
Escrow Waiver Fee			

In the future,

Your property costs may change and, as a result, your escrow payment may change. You may be able to cancel your escrow account, but if you do, you must pay your property costs directly. If you fail to pay your property taxes, your state or local government may (1) impose fines and penalties or (2) place a tax lien on this property. If you fail to pay any of your property costs, your lender may (1) add the amounts to your loan balance, (2) add an escrow account to your loan, or (3) require you to pay for property insurance that the lender buys on your behalf, which likely would cost more and provide fewer benefits than what you could buy on your own.

Fixed-Rate Refinance

CLOSING DISCLOSURE PAGE 4 OF 5 • LOAN ID # 123456789

VI. CLOSING DISCLOSURE FORM

E. Fifth page

- Loan calculations
 - Total of payments
 - Finance charge
 - Amount financed
 - APR
 - Total interest percentage
 - Other disclosures
 - Appraisal (if applicable)
 - Contract details
 - Liability after foreclosure
 - Refinance
 - Tax deductions
- Contact Information
- Signature lines (but not required)



Loan Calculations

Total of Payments. Total you will have paid after you make all payments of principal, interest, mortgage insurance, and loan costs, as scheduled.	\$285,803.36
Finance Charge. The dollar amount the loan will cost you.	\$118,830.27
Amount Financed. The loan amount available after paying your upfront finance charge.	\$162,000.00
Annual Percentage Rate (APR). Your costs over the loan term expressed as a rate. This is not your interest rate.	4.174%
Total Interest Percentage (TIP). The total amount of interest that you will pay over the loan term as a percentage of your loan amount.	69.46%



Questions? If you have questions about the loan terms or costs on this form, use the contact information below. To get more information or make a complaint, contact the Consumer Financial Protection Bureau at

www.consumerfinance.gov/mortgage-closing

Other Disclosures

Appraisal

If the property was appraised for your loan, your lender is required to give you a copy at no additional cost at least 3 days before closing. If you have not yet received it, please contact your lender at the information listed below.

Contract Details

See your note and security instrument for information about

- what happens if you fail to make your payments,
- · what is a default on the loan,
- situations in which your lender can require early repayment of the loan, and
- the rules for making payments before they are due.

Liability after Foreclosure

If your lender forecloses on this property and the foreclosure does not cover the amount of unpaid balance on this loan,

State law may protect you from liability for the unpaid balance. If you refinance or take on any additional debt on this property, you may lose this protection and have to pay any debt remaining even after foreclosure. You may want to consult a lawyer for more information.

state law does not protect you from liability for the unpaid balance.

Refinance

Refinancing this loan will depend on your future financial situation, the property value, and market conditions. You may not be able to refinance this loan.

Tax Deductions

If you borrow more than this property is worth, the interest on the loan amount above this property's fair market value is not deductible from your federal income taxes. You should consult a tax advisor for more information.

Contact Information

	Lender	Mortgage Broker	Real Estate Broker (B)	Real Estate Broker (S)	Settlement Agent
Name	Ficus Bank		Omega Real Estate Broker Inc.	Alpha Real Estate Broker Co.	Epsilon Title Co.
Address	4321 Random Blvd. Somecity, ST 12340		789 Local Lane Sometown, ST 12345	987 Suburb Ct. Someplace, ST 12340	123 Commerce Pl. Somecity, ST 12344
NMLS ID					
ST License ID			Z765416	Z61456	Z61616
Contact	Joe Smith		Samuel Green	Joseph Cain	Sarah Arnold
Contact NMLS ID	12345				
Contact ST License ID			P16415	P51461	PT1234
Email	joesmith@ ficusbank.com		sam@omegare.biz	joe@alphare.biz	sarah@ epsilontitle.com
Phone	123-456-7890		123-555-1717	321-555-7171	987-555-4321

Confirm Receipt

By signing, you are only confirming that you have received this form. You do not have to accept this loan because you have signed or received this form.

Applicant Signature	Date	Co-Applicant Signature	Date
CLOSING DISCLOSURE			PAGE 5 OF 5 - LOAN ID # 123456789

Fixed-Rate Purchase



Loan Calculations

Total of Payments. Total you will have paid after you make all payments of principal, interest, mortgage insurance, and loan costs, as scheduled.	\$273,214.50
Finance Charge. The dollar amount the loan will cost you.	\$121,029.00
Amount Financed. The loan amount available after paying your upfront finance charge.	\$148,241.94
Annual Percentage Rate (APR). Your costs over the loan term expressed as a rate. This is not your interest rate.	4.543%
Total Interest Percentage (TIP). The total amount of interest that you will pay over the loan term as a percentage of your loan amount.	77.29%



Questions? If you have questions about the loan terms or costs on this form, use the contact information below. To get more information or make a complaint, contact the Consumer Financial Protection Bureau at

www.consumerfinance.gov/mortgage-closing

Other Disclosures

Appraisal

If the property was appraised for your loan, your lender is required to give you a copy at no additional cost at least 3 days before closing. If you have not yet received it, please contact your lender at the information listed below.

Contract Details

See your note and security instrument for information about

- what happens if you fail to make your payments,
- · what is a default on the loan,
- situations in which your lender can require early repayment of the loan, and
- the rules for making payments before they are due.

Liability after Foreclosure

If your lender forecloses on this property and the foreclosure does not cover the amount of unpaid balance on this loan,

- state law may protect you from liability for the unpaid balance. If you refinance or take on any additional debt on this property, you may lose this protection and have to pay any debt remaining even after foreclosure. You may want to consult a lawyer for more information.
- x state law does not protect you from liability for the unpaid balance.

Refinanc

Refinancing this loan will depend on your future financial situation, the property value, and market conditions. You may not be able to refinance this loan.

Tax Deductions

If you borrow more than this property is worth, the interest on the loan amount above this property's fair market value is not deductible from your federal income taxes. You should consult a tax advisor for more information.

Contact Information

	Lender	Mortgage Broker	Settlement Agent
Name	Ficus Bank		Zeta Title
Address	4321 Random Blvd. Somecity, ST 12340		321 Uptown Dr. Anytown, ST 12345
NMLS ID			
ST License ID			P76821
Contact	Joe Smith		Joan Taylor
Contact NMLS ID	12345		
Contact License ID			
Email	joesmith@ficusbank.com		joan@zt.biz
Phone	123-456-7890		555-321-9876

Confirm Receipt

By signing, you are only confirming that you have received this form. You do not have to accept this loan because you have signed or received this form.

Applicant Signature Date Co-Applicant Signature Date

CLOSING DISCLOSURE PAGE 5 OF 5 - LOAN ID # 123456789

Fixed-Rate Refinance



VII. CONCLUSION

3. Closing Thoughts

Don't Panic

- we have lived through QM, QRM, LO comp and Appraisal Independence Rules
- we will survive TRID