# Manage my Time and Control my Life!



Robert Morris, Broker, B.S, A.A.S.

ABR, ABRM, CRB, CRS, GRI, PMN, SRES, SRS, e-PRO, AHWD, BPOR, C-RETS, LTG, MRP, PSA, RENE, SFR, ITI, C2EX

Keynote Speaker/ Certified Instructor & Coach
Advanced Training & Seminars
(615) 390-3785

## The <u>Basic Problem is NOT</u> a lack of <u>Time...</u> but rather a lack of ... Direction!

#### **Effective Time Management**

•	The first step in effective Time Management is
	<u> </u>
	a. Decide what you
	b are you going to get it?
	c your time accordingly.
	d to follow the plan.

<sup>\*</sup>Time is money and any time wasted is money wasted!\*

#### II. The Laws of Time Management

i.	Pareto Principle –  Mackenzie – 1 minute of saves 5 minutes of			
ii.				
iii.	Parkinson –			
	i.	1 <sup>st</sup> - work expands to fill the		
	ii.	2 <sup>nd</sup> - work is completed inversely proportionate to it's importance		
iv.	Dru hel	cker – it to the least paid competent		
v.	Dr. Stephen Covey			
	(i	important vs. urgent)		
	i.	Important - Valuable Quality - Time needed to finish a task		
	ii.	<u>Urgent</u> - Deadline is NOW		
	iii.	Not Important - Doesn't require effort or quality		
	iv.	Not Urgent - Not now		

### **Prioritize Action**

Important & Urgent
○ Real Crisis! - Unavoidable or
Unforeseeable
O DO IT NOW
Important, but not Urgent –
○ Needs to be done, but Not Now
○ PLAN IT – Then Delegate
Urgent, but not Important –
O Rush jobs & Unexpected problems
O Done NOW to avoid trouble later
○ Plan BETTER – then Delegate
Not Important -Not Urgent
O DELEGATE!

## III. Four Types of Time

- 1. Personal
- 2. \_\_\_\_\_

(Tension Relieving Time)

- 3.
- 4. Presentation

(Goal Achieving Time)



V. Time Management Rules to Remember
1. Life should go on your calendar first
☐ Set Peace of Mind as your Highest Goal and Organize your Time & Life around it.
2."Block off' time to do nothing
3. Know when to say "NO"
4. Family Matters
<ul> <li>Time with your Family - *Devote</li> <li>100% attention*</li> </ul>
- Remember it is the
* of Family Time
* of Work Time
5. Effective Time Management yields more
out of life!

More time for the people and things you enjoy!

There's no time to waste. Life is too short.

So Do it Now!!! Do it Now!!!

# Thank You all for Thank You all Hanging out Willams out