

# **HOW AM I DOING?**

1)	1	2	3	4	5	6	7	8	9	10
2)	1	2	3	4	5	6	7	8	9	10
3)	1	2	3	4	5	6	7	8	9	10
4)	1	2	3	4	5	6	7	8	9	10
5)	1	2	3	4	5	6	7	8	9	10
6)	1	2	3	4	5	6	7	8	9	10
7)	1	2	3	4	5	6	7	8	9	10
8)	1	2	3	4	5	6	7	8	9	10
9)	1	2	3	4	5	6	7	8	9	10
10)	1	2	3	4	5	6	7	8	9	10
11)	1	2	3	4	5	6	7	8	9	10
12)	1	2	3	4	5	6	7	8	9	10
13)	1	2	3	4	5	6	7	8	9	10
14)	1	2	3	4	5	6	7	8	9	10
15)	1	2	3	4	5	6	7	8	9	10
16)	1	2	3	4	5	6	7	8	9	10
17)	1	2	3	4	5	6	7	8	9	10
18)	1	2	3	4	5	6	7	8	9	10
19)	1	2	3	4	5	6	7	8	9	10
20)	1	2	3	4	5	6	7	8	9	10
21)	1	2	3	4	5	6	7	8	9	10
22)	1	2	3	4	5	6	7	8	9	10
23)	1	2	3	4	5	6	7	8	9	10
24)	1	2	3	4	5	6	7	8	9	10
25)	1	2	3	4	5	6	7	8	9	10

Total = \_\_\_\_\_

# Sean's Recommended Reading List

- ✓ QBO! – John Miller
- ✓ Tribes – Seth Godin
- ✓ Exactly What to Say – Phil M. Jones
- ✓ Every Day Agent – Whitney Ellis
- ✓ How to be a Great Real Estate Agent – Joe Rand
- ✓ Delivering Happiness – Tony Hsieh
- ✓ Setting the Table; *The Transforming Power of Hospitality in Business* – Danny Meyer
- ✓ The Fred Factor – Mark Sanborn
- ✓ The Difference Maker – John A. Maxwell
- ✓ The Good Life Rules – Bryan Dodge
- ✓ Predictably Irrational – Dan Ariely
- ✓ Contagious; Why Things Catch On – Jonah Berger
- ✓ A Whole New Mind – Daniel Pink
- ✓ Steal Like an Artist – Austin Kleon
- ✓ Switch; *How to Change Things When Change is Hard* – Chip & Dan Heath
- ✓ The Referral Engine – John Jantsch
- ✓ The Conversion Code – Chris Smith
- ✓ Blink! – Malcolm Gladwell
- ✓ First Break All the Rules – Marcus Buckingham & Curt Coffman
- ✓ Now, Discover Your Strengths – Marcus Buckingham & Donald Clifton
- ✓ Really Important Stuff My Kids Have Taught Me – Cynthia Copeland Lewis
- ✓ Crush It! – Gary Vaynerchuk
- ✓ Integrity Selling for the 21<sup>st</sup> Century – Ron Willingham
- ✓ The Alchemist – Paulo Coelho
- ✓ Think & Grow Rich – Napoleon Hill
- ✓ The Complete Calvin & Hobbes – Bill Watterson



Sean M. Carpenter

(614) 989-2277

E-mail me at [Sean.Carpenter@cboki.com](mailto:Sean.Carpenter@cboki.com)

[www.SeanCarpenter.com](http://www.SeanCarpenter.com)

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